



# F-15 Foreign Military Sales

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# Agenda

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- **Our Strategic Purpose**
- **F-15 FMS Priorities**
- **F-15 FMS Organization and Branch Overview**
- **Obsolescence and Diminishing Manufacturing Sources**
- **F-15 Development Cost Sharing**
- **Key Takeaways for this Week**

# Our Strategic Purpose

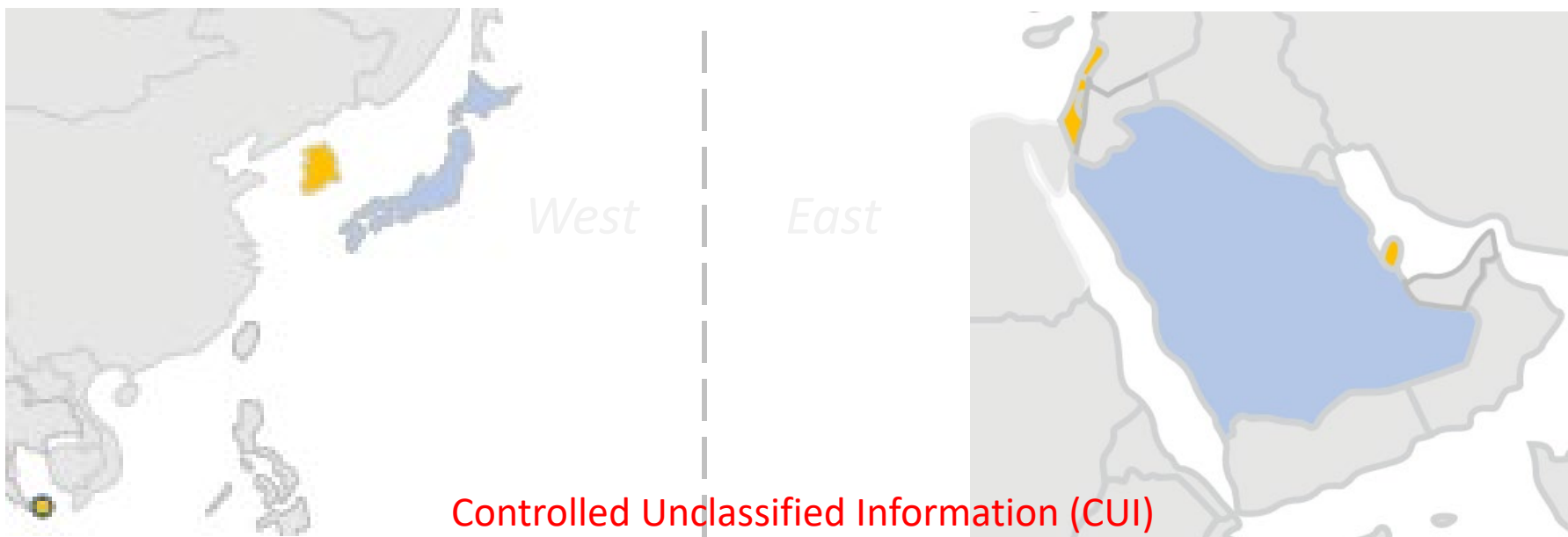


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- **Strategic Partnerships Essential!**
- **Threats on both sides of the globe**
- **Promote regional stability & deter aggression**
- **Aircraft & weapons needed globally for major conflict**
- **Interoperability key to common tactical, operational, and strategic objectives**



# F-15 FMS Priorities

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- **Deliver Combat Capable Advanced F-15s**
- **Maximize F-15EX and F-15 Advanced Synergy**
- **Effectively Modernize and Sustain Global Fleet**
- **Pursue/Implement Cooperative Opportunities**
- **Effective TCP Support Across F-15 Fleet**
- **Maintain Viable F-15 Production Line**

***F-15 Advanced Eagles are the Preeminent 4th+ Gen Fighter***

# F-15 FMS Organization



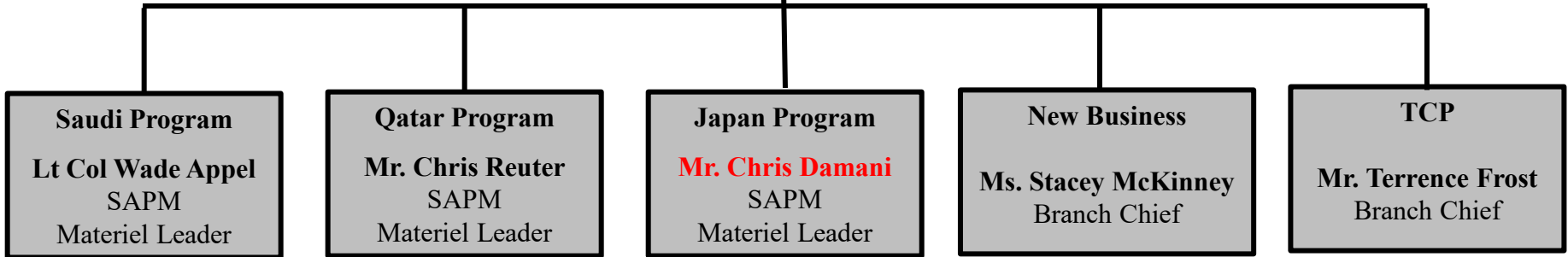
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***FMS Totals are more than 60% of F-15s in the world***

# Our F-15 FMS Branches



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- **Subject matter experts from each functional discipline – program management, life cycle logistics, engineering, contracting, and financial management**
- **Extensive Defense Acquisition and FMS experience**
- **Manage all programs per US Department of Defense acquisition standards**
- **Focused on meeting core responsibilities:**
  - Help define partner requirements
  - Provide Pricing & Availability (P&A)
  - Develop Letters of Offer and Acceptance (LOAs)
  - Execute case programs per signed LOAs
  - Strategize with industry partners to meet partner expectations

***Extreme Teaming with DSCA, SAF/IA, and AFSAC***





# Obsolescence and Diminishing Manufacturing Sources

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- **We continue to work for you and think ahead to ensure your fleets are supportable**
  - F-15 Advanced major avionics designed in early 2000s
  - Known Issues: APG-63v3, APG-82v1, ADCP II, DEWS
  - Other subsystems constantly under evaluation
- **Weapons System Support Line**
  - In process of being implemented on new/existing cases
  - Protects critical components for fleet sustainment
  - Best method to cost share on common fleet issues
- **USAF Divestment**
  - LORs for Excess Defense Articles (EDA)
  - F-15 FMS team always looking for opportunities
- **Focal Points**
  - New Business Office, Technical Coordination Program team, and your country program office leads

***Focus on proactive & affordable sustainment/production***





# F-15 Development Cost Sharing



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- **Future of F-15 Capability Development**
  - Leveraging all partners for increased capability
  - Sharing costs increases affordability
  - Development benefits across the fleet
  - Cost sharing is a capability & force multiplier
- **Pilot Program / Capability**
  - Automatic Ground Collision Avoidance System (Auto GCAS)
  - Interest expressed by US and three FMS partners
  - Implementation strategy and development underway
- **Focal Points**
  - New Business Office, Technical Coordination Program team, and your country program office leads

***Critical Opportunity for USAF and FMS Affordability***



# Key Takeaways for this Week

*Birthplace, Home & Future of Aerospace*

- **Collaborate as much as possible**
  - Between our nations
  - Between our industry partners
- **Find common solutions and efforts**
- **Ask questions of the many experts**
- **Learn as much as possible from your peers**





# Questions?